



CALCULATE YOUR SAVINGS OWNING A 2 CYLINDER BLACKROCK®/BLACKROCK EVOLUTION™ APU				Fuel Cost to Operate a 2 Cylinder BLACKROCK® APU During Rest Stops			
<b>Average Cost to Idle Main Engine During Rest Stops</b> <i>(Average Cost of Diesel as of March 3, 2008 - \$3.70)*</i>							
Average # hours idling a year**		2,500		Average # hours idling a year*		2,500	
Gallons of fuel used idling per hour	x	1.2		Gallons of fuel used idling per hour	x	0.2	
<b>Gallons of fuel used per year =</b>		<b>3,000</b>		<b>Gallons of fuel used per year =</b>		<b>500</b>	
Gallons of fuel used per year	x	3,000		Gallons of fuel used per year		500	
Estimated fuel price per gallon**	\$	3.70		Estimated fuel price per gallon**	x \$	3.70	
<b>Fuel cost per year = \$</b>		<b>11,100</b>		<b>Fuel cost per year = \$</b>		<b>1,850</b>	
Fuel Cost per year	\$	11,100		Fuel Cost per year	\$	1,850	
Months per year	÷	12		Months per year	÷	12	
<b>Fuel cost per month = \$</b>		<b>925</b>		<b>Fuel cost per month = \$</b>		<b>154</b>	
Fuel Cost per year	\$	11,100		Fuel Cost per year	\$	1,850	
Weeks per year (less 2 weeks vacation)	÷	50		Weeks per year (less 2 weeks vacation)	÷	50	
<b>Fuel cost per week = \$</b>		<b>222</b>		<b>Fuel cost per week = \$</b>		<b>37</b>	
<b>SAVE \$185.00 EVERY WEEK IN FUEL COST . . .</b>				<b>SAVE \$771 IN A MONTH!</b>			

WEEKLY ENGINE REBUILD SAVINGS OWNING 2 CYLINDER BLACKROCK®/BLACKROCK EVOLUTION™ APU				10 REASONS TO OWN A BLACKROCK® APU:			
Cost of engine rebuild	\$	20,000		<b>PROVEN ANTI-IDLING SOLUTION</b> <b>PROVEN PERFORMANCE</b> <b>PROVEN RELIABILITY</b> <b>REDUCES FUEL CONSUMPTION</b> <b>REDUCES FUEL AND MAINTENANCE COSTS</b>  <b>IMPROVES IN-CAB COMFORT</b> <b>IMPROVES QUALITY OF LIFE</b> <b>EXTENDS MAINTENANCE CYCLES</b> <b>EXTENDS LIFE OF MAIN ENGINE</b>	<b>SAVES OWNER MONEY THE DAY IT'S INSTALLED!</b>		
Hours of operation before major rebuild	÷	25,000			<b>2/3 cylinder YANMAR engine, 26,000 BTUs of A/C and heating, 1,000 hr oil interval</b> <b>Warranty: 2 yrs/4,000 hrs - APU; 3 yrs/4,000 - Engine; FINANCING AVAILABLE</b>		
<b>Cost of rebuild per hour of operation = \$</b>		<b>0.80</b>					
Idle hours per year		2,500					
Cost of rebuild per hour of operation	x	0.80					
<b>Yearly rebuild cost associated with idling = \$</b>		<b>2,000</b>					
Idle cost per year	\$	2,000					
Months per year	÷	12					
<b>Monthly rebuild cost associated with idling = \$</b>		<b>167</b>					
Idle cost per year	\$	2,000					
Weeks per year (less two week vacation)	÷	50					
<b>Anti-Idling Weekly Rebuild Savings = \$</b>		<b>40</b>					
<b>SAVE \$40.00 EVERY WEEK IN REBUILD COSTS . . .</b>				<b>SAVE \$167 IN A MONTH!</b>			